



MARGIN SOLUTIONS EXPRESS



In the wake of these unprecedented times, Microscope understands the difficulty of gaining the appropriate financial resources needed to quickly meet contemporary challenges and business continuation concerns. To meet these challenges and concerns, Microscope's Margin Solutions **EXPRESS** provides enterprise-wide margin optimization completed in **a 9 month engagement!**

Margin Solutions **EXPRESS** quickly and easily....

- Achieves more savings & revenues faster in 9 months, more simply and more easily on a guaranteed basis for hospital/system
- Increases cost-effectiveness, days cash and ops margins ASAP, without layoffs
- Is affordable, practical, implement-able & 100% scalable for all-sized hospitals & systems.
- Contractually guarantees a 4 to 1 ROI in actual new savings and net revenues if implement 11 Solutions in 9 months.
- Uses a patented implementation system presenting only proven-in-practice Solutions
- Provides predictive estimates of annualized new savings/revenues.

HOW IT WORKS...

1. A hospital executive champion/sponsor is appointed for the Margin Solutions **EXPRESS** service
2. Guided by the Margin Solutions' **EXPRESS** Team, the hospital implements at least 3 Solutions in 9 months, out of 30 Solutions
3. The hospital and Margin Solutions' **EXPRESS** Team tracks and reports new savings & net revenues every month

WHAT YOU'LL GET...

- A guaranteed ROI of 3 to 1 if 7 or more Solutions are implemented in 9 months
- A guaranteed ROI of 4 to 1 if 11 or more Solutions are implemented in 9 months
- No initial assessment or on-site visits required
- Unlimited phone/video conferencing available
- **No-risk** fee structure: Margin Solutions **EXPRESS** charges 36% of implemented new net savings and new net-net revenues.
- Option to renew for an additional 9 months for only 30% of new savings/revenues

CONTACT OUR MARGIN SOLUTIONS' LEADERS:

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About Microscope

Microscope is a unique healthcare consultancy company that focuses on the financial, operational and clinical areas of healthcare organizations by discovering, customizing and implementing solutions to optimize margins and cash flow. Microscope's team brings a wide variety of expertise which has collectively served over 250 healthcare providers in 33 states with a combined impact of over \$250 million in new savings. Microscope's headquarters are located in Syracuse, New York with a satellite office in Columbus, Ohio.